

LOCAL REAL ESTATE, HOME BUILDERS,  
AND DESIGN TRENDS

# HOME STYLE

ISSUE 48

APRIL 14 – APRIL 20, 2017



POOL FOR THOUGHT

MILLENNIALS WAIT TO BUY

EVERY OPEN HOUSE THIS WEEKEND



# TABLE OF CONTENTS

4-5	<b>EASING YOUR FAMILY THROUGH A MOVE</b> <i>Tips to make moving a breeze</i>
6	<b>MARCH STATISTICS</b> <i>Residential and commercial markets</i>
7	<b>ABOUT THE COVER</b> <i>2834 Delicias Rd SE</i>
8	<b>BUYER'S GUIDE TO HIGH QUALITY RUGS</b> <i>Four factors before purchasing a rug</i>
10-12	<b>POOL FOR THOUGHT</b> <i>Feature Story</i>
14-15	<b>REMODELING BECOMES A PRIORITY</b> <i>Baby Boomers take over remodeling industry</i>
16	<b>MILLENNIALS WAIT TO BUY</b> <i>Surveys highlight main concerns</i>
18	<b>CLASSIC WHITE</b> <i>White paint remains a timeless choice</i>
20-27	<b>OPEN HOUSES</b>

**HOMESTYLE IS BROUGHT TO YOU BY THE MARKETING AND ADVERTISING DEPARTMENTS AT THE ALBUQUERQUE JOURNAL.**

We are proud to partner with The Greater Albuquerque Association of Realtors® (GAAR), Commercial Association of Realtors® New Mexico (CARNM) and Home Builders Association of Central New Mexico (HBACNM) and Santa Fe Association of Realtors® (SFAR). We welcome your comments and opinions for publication in *HomeStyle*. Please send them to [HomeStyle@abqjournal.com](mailto:HomeStyle@abqjournal.com).

**EDITOR**  
HANEEN KHATIB

**BUSINESS DEVELOPMENT**  
SABRINA REES  
BECCA PRICE

**DESIGN**  
BYRON HUGHEY  
MONICA SCHWARTZ

**FOR ADVERTISING, MORE INFORMATION OR ADDITIONAL COPIES**

Contact Sabrina Rees at [srees@abqjournal.com](mailto:srees@abqjournal.com)

**ALBUQUERQUE JOURNAL**  
7777 JEFFERSON ST. NE  
ALBUQUERQUE, NM 87109

**505.823.7777**  
**HOMESTYLE@ABQJOURNAL.COM**



**Team Sedoryk  
PROPERTIES**

**Choose "THE TEAM" that:**

- Is a Certified Residential Specialist - CRS
- Is one of Coldwell Banker Legacy's Top Five Producing Teams
- Has 20+ combined years real estate experience
- Is a consistent, award winning producer and leader in the industry
- Is known for custom service plans for every client
- Is New Mexico's leading real estate company with over \$1B in resales



Susan Sedoryk



Jean Kolysko



Andrea Sedoryk



**500 Unser Dr, Suite 101  
Rio Rancho, NM 87124**  
[teamsedorykproperties.com](http://teamsedorykproperties.com)  
[susansedoryk@gmail.com](mailto:susansedoryk@gmail.com)  
office: 505.892.1000 | cell: 505.321.4622

**PARADE  
of  
HOMES**



**ADVERTISE & REACH  
OVER 369,208 READERS\***

**AlbuquerqueJournal**

CALL 505.823.3353 OR EMAIL  
[PBOYLE@ABQJOURNAL.COM](mailto:PBOYLE@ABQJOURNAL.COM) TO GET  
INVOLVED AND EXPAND YOUR AUDIENCE.

\* Nielsen-Scarborough,  
October 2015 - September 2016

COMMERCIAL MARKET STATISTICS

MARKET SUMMARY – MARCH 2017

NEW MEXICO

14.1 MILLION SQ. FT.

COMMERCIAL SPACE FOR SALE

13.0 MILLION SQ. FT.

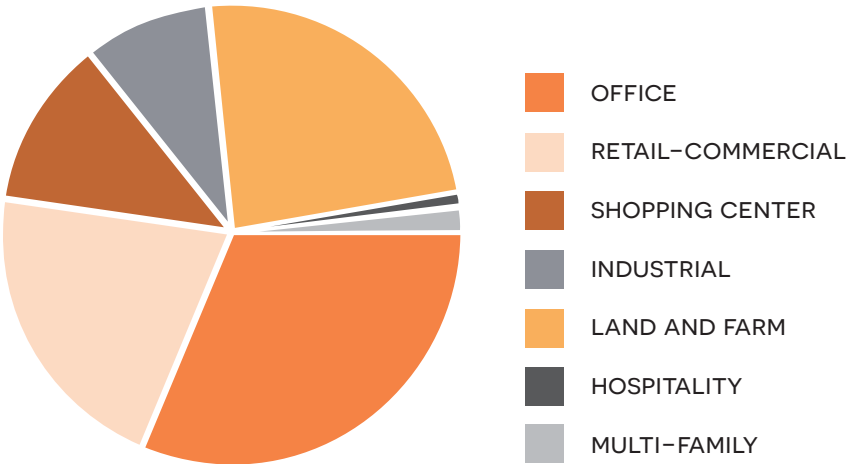
COMMERCIAL SPACE FOR LEASE

30,395 ACRES

LAND & FARM FOR SALE

\$2.2 BILLION

TOTAL SALE PRICE



CURRENT STATISTICS FOR NEW MEXICO

PROPERTY TYPE	LISTINGS	ASKING LEASE RATE	ASKING SALE PRICE
INDUSTRIAL	386	\$6.78 PSF	\$63.71 PSF
OFFICE	1,334	\$15.17 PSF	\$87.07 PSF
RETAIL-COMMERCIAL	802	\$19.09 PSF	\$149.74 PSF
SHOPPING CENTER	467	\$14.88 PSF	\$93.89 PSF
VACANT LAND	951	\$3.75 PSF	\$0.86 PSF
FARM/RANCH	27	-	\$0.05 PSF
HOSPITALITY	21	-	\$40.23 PSF
MULTI-FAMILY	92	-	\$38.85 PSF

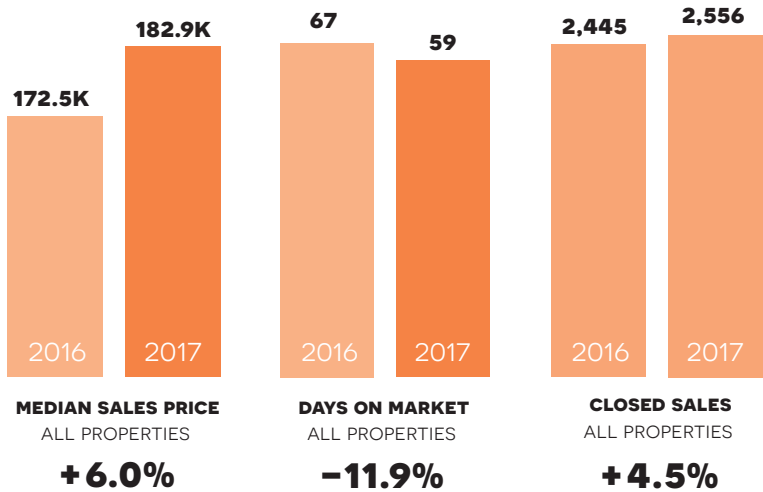
STATISTICS COURTESY OF  
 **CARNM**  
COMMERCIAL ASSOCIATION OF REALTORS®  
NEW MEXICO

DISCLAIMER: ALL STATISTICS ON THIS PAGE HAVE BEEN GATHERED FROM USER-LOADED LISTINGS AND USER-REPORTED TRANSACTIONS. WE HAVE NOT VERIFIED ACCURACY AND MAKE NO GUARANTEES. BY USING THE INFORMATION PROVIDED ON THIS PAGE, THE USER ACKNOWLEDGES THAT THE DATA MAY CONTAIN ERRORS OR OTHER NON-CONFORMITIES. YOU AND/OR YOUR CLIENT SHOULD DILIGENTLY AND INDEPENDENTLY VERIFY THE SPECIFICS OF THE INFORMATION THAT YOU ARE USING.

RESIDENTIAL MARKET STATISTICS

MARKET YEAR TO DATE – 2017

NEW MEXICO



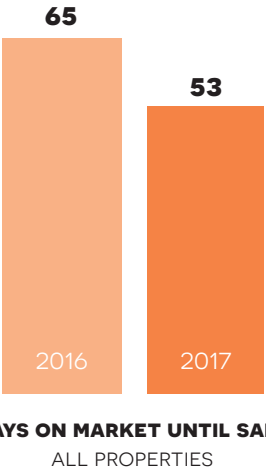
MARKET AT A GLANCE – MARCH 2017

NEW MEXICO

NEW LISTINGS  
**1,851**  
ALL PROPERTIES

CLOSED SALES  
**1,101**  
ALL PROPERTIES

MEDIAN SALE PRICE  
**185,000**  
ALL PROPERTIES



STATISTICS COURTESY OF



THIS IS A RESEARCH TOOL PROVIDED BY THE GREATER ALBUQUERQUE ASSOCIATION OF REALTORS® WITH DATA FROM SOUTHWEST MULTIPLE LISTING SERVICE, INC. (SWMLS). THE SWMLS MARKET AREAS INCLUDES ALBUQUERQUE, CORRALES, PLACITAS, RIO RANCHO, BERNALILLO, EAST MOUNTAINS/ESTANCIA BASIN AND MOST OF VALENCIA COUNTY. PERCENT CHANGES ARE CALCULATED USING ROUNDED FIGURES.

VISIT [ABQJOURNAL.COM/HOMESTYLE](http://ABQJOURNAL.COM/HOMESTYLE) FOR INTERACTIVE LISTINGS