



September 5, 2018 CCIM Deal Making Session Thank You



New Mexico

| Who | Thanked | Address | Type | SF | Asking price | Asking \$/SF | CAP | Sale price | \$/SF | Acres |
|-------------------------------|-----------------------------|-----------------------|------------------------|--------|----------------|--------------|-------|-----------------|----------|-------|
| Kelly Tero and Walt Arnold | Jeff McCoullough | 2505 6th St | Retail/Office | 1,488 | \$74,900.00 | \$50.34 | - | \$65,000.00 | \$43.68 | 0.11 |
| Kelly Tero and Walt Arnold | Mike Leach | 3225 Candelaria NE | Industrial/ Office | 14,000 | \$812,000.00 | \$58.00 | - | \$760,000.00 | \$54.26 | - |
| Keith Meyer | Clayton King | 275 Emilio Lopez Loop | Retail Pad | 50,539 | \$750,000.00 | \$14.84 | - | \$ 600,000.00 | \$11.87 | 1.16 |
| Shona Martinez | Gail Torino | 320 Headingly | Gas Station/ Warehouse | 4,121 | \$309,000.00 | \$74.98 | - | \$ 309,000.00 | \$74.98 | 0.22 |
| Shona Martinez | Gail Torino | 3910 4th St | Gas Station/ Warehouse | 1,800 | \$160,000.00 | \$88.89 | - | \$ 160,000.00 | \$88.89 | 0.51 |
| Dave Hill | Gail Torino | 1410,1320 Britt | Land | - | - | - | - | \$ 500,000.00 | - | - |
| Steve Kraemer and Rich Diller | Ron Hensley and Seve Etkind | 12201 Haines | 4-plex | 3,354 | \$369,000.00 | \$110.02 | 6.44% | \$ 366,500.00 | \$109.27 | 0.19 |
| Austin Tidwell | Ray Regan | 6149 Edith Blvd NE | Industrial | 11,657 | \$765,000.00 | \$65.63 | - | \$ 735,000.00 | \$63.05 | 0.9 |
| Tim Lopez | Shelly Branscom | 10899 Montgomery | Office | 9,712 | \$1,250,000.00 | \$128.71 | - | \$ 1,150,000.00 | \$118.41 | 0.83 |
| John Ransom and Tim With | Joe Farr | 6100 Uptown | Office | 95,477 | - | - | - | - | - | 3.04 |