

NAR Commercial Real Estate Metro Market Report | 2021.Q2

Albuquerque, NM

Core-Based Statistical Area Code: 10740

The Albuquerque, NM commercial real estate market is weaker compared to the overall U.S. market.
NAR Commercial Real Estate Market Conditions Index* 38.6

Overall economic conditions are weaker than nationally.
The apartment property market is weaker than nationally.
The office property market is stronger than nationally.
The industrial property market is stronger than nationally.
The retail property market is weaker than nationally.
The hotel/lodging property market is stronger than nationally.

The commercial real estate market is slowly getting back on track although the rise of Delta variant cases is casting a shadow on the path of the recovery. The multifamily, industrial, and retail property markets will continue to recover more quickly than the office property market where vacancy rates will likely remain elevated in 2021-2022 compared to the pre-pandemic level.

I. Economic and Demographic

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Economic							
Total non-farm employment ('000)	378	376	362	146,603	143,315	138,501	
Y/Y chg.in nonfarm payroll employment ('000)	15	(23)	(34)	8,102	(6,637)	(13,215)	
Y/Y % chg. in nonfarm payroll employment	4.2%	-5.8%	-8.6%	5.8%	-4.4%	-8.7%	<i>Job creation is weaker than nationally</i>
Unemployment rate (%)	7.7%	7.7%	9.2%	5.9%	6.0%	11.1%	<i>Unemployment rate is higher than nationally</i>
Average weekly wages	\$822	\$809	\$829	\$1,059	\$1,046	\$1,016	
Wage growth, year-over-year (data are as of last month of the quarter)	-0.9%	-0.9%	0.0%	4.3%	6.7%	5.6%	<i>Wages are rising at a slower pace than nationally</i>
	2019	2018	2017	2019	2018	2017	
GDP growth (%)	2.0%	1.7%	-0.5%	2.3%	2.9%	2.3%	
Median household income	\$58,512	\$51,134	\$50,906	\$87,470	\$84,423	\$81,284	
Demographic	2020	2019	2018	2020	2019	2018	
Net domestic migration ('000)	3.0	0.9	0.2	0	0	0	<i>Area is experiencing net domestic in-migration</i>
Population ('000)	924	919	915	329,484	328,330	326,838	
Population growth (%)	0.52%	0.39%	0.29%	0.35%	0.46%	0.53%	<i>Population is growing faster than nationally</i>

II. Multifamily

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Demand indicators							
Vacancy rate	4.8%	4.9%	5.5%	4.2%	4.7%	5.5%	<i>The area has a higher vacancy rate than nationally</i>
Absorption of units over the quarter	137	47	495	226,871	169,053	78,282	<i>The area has a lower pace of absorption than nationally</i>
Absorption of units in past 12 months	475	833	574	603,925	455,336	255,168	
Market asking rent per unit	\$991	\$929	\$876	\$1,004	\$978	\$953	
Market asking rent per unit, y/y % chg	13.2%	8.7%	3.1%	6.1%	3.9%	1.8%	<i>Rents are rising faster than nationally</i>
Effective rent per unit	\$988	\$926	\$869	\$1,000	\$972	\$945	
Effective rent per unit, y/y % chg	13.6%	8.9%	3.9%	6.4%	3.7%	2.3%	<i>The rent to income ratio is higher than nationally</i>
Rent as a percent of 2-person annual wage income	13.8%	13.2%	12.1%	10.9%	10.7%	10.7%	
Supply indicators							
Inventory	52,468	52,376	52,376	17,259,876	17,168,283	16,881,961	
Net delivered units in past 12 months	92	324	509	377,954	387,779	389,240	<i>Relatively fewer units are being delivered than nationally</i>
Net delivered units, as % of inventory	0.2%	0.6%	1.0%	2.2%	2.3%	2.3%	
Units under construction	250	184	184	578,162	609,682	681,731	
Units under construction, as % of inventory	0.5%	0.4%	0.4%	3.3%	3.6%	4.0%	<i>Construction activity is slower than nationally</i>
12-month total: 5+ unit building permits	524	339	174	463,443	435,217	452,345	
12-month total: all building permits	2,993	2,674	2,159	1,642,586	1,574,266	1,361,395	<i>Building permits are rising faster than nationally</i>
Ratio of jobs created to permits	5.1	(8.7)	(15.9)	4.9	(4.2)	(9.7)	
Sales transactions							
Total investment acquisitions (in million \$)	\$12.0	\$3.4	\$118.7	\$41,291.4	\$28,735.4	\$13,346.3	<i>Sales transactions are not rising as fast than nationally</i>
Transaction sales price per unit	\$73,815	\$57,208	\$162,819	\$100,508	\$98,594	\$80,364	<i>Prices are not rising as fast than nationally</i>
Cap rate	6.4%	7.2%	7.2%	6.4%	6.6%	6.6%	<i>Cap rates are lower than nationally</i>

III. Office

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Demand indicators							
Vacancy rate	7.2%	7.3%	6.6%	6.1%	7.3%	6.6%	<i>The area has a higher vacancy rate than nationally</i>
Absorption in sq.ft. over the quarter	54,532	(320,451)	100,902	(9,309,111)	(51,131,309)	(13,966,267)	<i>The area has a lower pace of absorption than nationally</i>
Absorption in sq.ft. over 12 months	(200,290)	(153,920)	272,215	(140,700,116)	(145,357,270)	19,961,128	
Asking rent per sq.ft.	\$17.4	\$17.2	\$17.2	\$18.9	\$18.9	\$18.8	
Asking rent growth, y/y % chg.	1.5%	0.7%	0.0%	0.3%	0.0%	1.3%	<i>Rents are rising faster than nationally</i>
Leasing activity in sq.ft.	201,956	100,490	88,907	100,568,800	81,175,252	81,276,145	<i>Leasing volume is rising faster than nationally</i>
Y/Y chg.in professional/business services jobs ('000) (as of last month of the quarter)	3	(3)	(5)	1,260	(501)	(1,715)	<i>The area has stronger office job creation than nationally</i>
Supply indicators							
Inventory in sq. ft.	38,386,343	38,402,765	38,364,765	12,454,676,333	12,428,381,226	12,364,751,288	
Net delivered over 12 months, in sq.ft.	21,578	48,000	85,500	87,967,591	76,138,970	78,991,496	<i>Relatively fewer units are being delivered than nationally</i>
Net delivered units, as % of inventory	0.1%	0.1%	0.2%	0.7%	0.6%	0.6%	
Under construction in sq.ft.	25,750	30,750	38,000	177,275,188	186,528,025	209,268,041	
Under construction, as % of inventory	0.1%	0.1%	0.1%	1.4%	1.5%	1.7%	<i>Construction activity is slower than nationally</i>
Sales transactions							
Total investment acquisitions (in million \$)	\$18.8	\$8.3	\$0.6	\$23,909.8	\$21,181.7	\$11,269.3	<i>Sales transactions are rising faster than nationally</i>
Transaction sale price per sq.ft.	\$32	\$149	\$313	\$108	\$106	\$105	<i>Prices are not rising as fast than nationally</i>
Cap rate	6.4%	7.2%	7.2%	6.4%	6.6%	6.6%	<i>Cap rates are lower than nationally</i>

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IV. Industrial

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Demand indicators							
Vacancy rate	1.9%	2.2%	2.3%	4.2%	2.2%	2.3%	The area has lower vacancy rate than nationally
Absorption in sq.ft. over the quarter	271,936	(57,411)	2,941,227	146,182,325	119,411,326	56,883,324	The area has lower pace of absorption than nationally
Absorption in sq.ft. over 12 months	408,173	3,077,464	3,152,866	437,432,148	348,133,148	231,052,238	
Asking rent per sq.ft.	\$9.9	\$9.7	\$9.4	\$6.5	\$6.4	\$6.1	Rent growth is slower than nationally
Asking rent growth, y/y % chg.	5.1%	3.6%	2.5%	5.2%	3.6%	2.5%	Leasing volume is not rising as fast than nationally
Leasing activity in sq.ft.	110,870	186,763	593,405	319,474,044	296,163,970	254,024,482	
Supply indicators							
Inventory in sq. ft.	56,771,850	56,688,029	56,601,157	26,553,663,022	26,461,805,496	26,166,021,757	Relatively fewer units are being delivered than nationally
Net delivered over 12 months, in sq.ft.	170,693	3,098,984	3,073,808	385,387,457	398,260,005	382,527,483	
Net delivered units, as % of inventory	0.3%	5.5%	5.4%	1.5%	1.5%	1.5%	
Under construction in sq.ft.	645,250	729,071	508,622	567,307,627	521,498,024	452,528,658	Construction activity is slower than nationally
Under construction, as % of inventory	1.1%	1.3%	0.9%	2.1%	2.0%	1.7%	
Sales transactions							
Total investment acquisitions (in million \$)	\$16.0	\$19.9	\$23.9	\$27,261.9	\$21,600.7	\$13,713.9	Sales transactions are not rising as fast than nationally
Transaction sale price per sq.ft.	\$111	\$32	\$91	\$61	\$56	\$54	Prices are rising faster nationally
Cap rate	8.1%	6.9%	8.1%	7.4%	6.9%	8.1%	Cap rates are higher than nationally

V. Retail

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Demand indicators							
Vacancy rate	4.9%	4.9%	5.2%	4.3%	4.5%	4.2%	The area has a higher vacancy rate than nationally
Absorption in sq.ft. over the quarter	(16,666)	13,088	121,521	26,554,046	6,829,628	(12,969,003)	The area has a faster pace of absorption than nationally
Absorption in sq.ft. over 12 months	225,114	363,301	178,471	12,853,280	(26,669,769)	5,842,298	
Asking rent per sq.ft.	\$16.4	\$16.2	\$16.2	\$14.5	\$14.5	\$14.3	Rent growth is slower than nationally
Asking rent growth, y/y % chg.	1.3%	0.4%	1.5%	1.4%	1.0%	1.5%	Prices are rising faster nationally
Leasing activity in sq.ft.	136,362	314,317	133,402	65,144,289	60,598,011	44,924,273	Leasing volume is not rising as fast than nationally
Y/Y chg. in retail trade payroll employment ('000) (as of last month of the quarter)	1.10	(2.50)	(1.50)	822.30	(1,100.50)	(245.60)	The area has stronger retail trade job creation than nationally
Supply indicators							
Inventory in sq. ft.	57,021,828	57,020,603	56,954,683	15,772,300,571	15,764,713,778	15,724,204,780	Relatively fewer units are being delivered than nationally
Net delivered over 12 months, in sq.ft.	64,145	140,989	120,571	46,178,397	47,102,191	58,535,237	
Net delivered units, as % of inventory	0.1%	0.2%	0.2%	0.3%	0.3%	0.4%	Construction activity is slower than nationally
Under construction in sq.ft.	23,500	25,700	50,086	55,829,483	58,628,746	71,303,691	
Under construction, as % of inventory	0.0%	0.0%	0.1%	0.4%	0.4%	0.5%	
Sales transactions							
Total investment acquisitions (in million \$)	\$12.1	\$17.5	\$3.6	\$20,811.7	\$15,469.2	\$8,857.2	Sales transactions are rising faster than nationally
Transaction sale price per sq.ft.	\$281	\$115	\$55	\$134	\$136	\$134	Prices are rising faster nationally
Cap rate	6.3%	6.8%	6.5%	6.6%	6.6%	6.7%	Cap rates are lower than nationally

VI. Hotel/Lodging

	Albuquerque, NM			U.S.			
	2021 Q2	2021 Q1	2020 Q2	2021 Q2	2021 Q1	2020 Q2	
Leisure and hospitality payroll workers ('000)	38.8	35.2	33.0	15,395.0	13,448.0	12,637.0	Job creation in the leisure industry is stronger than nationally
Y/Y change ('000)	5.8	(8.5)	(12.5)	2,758.0	(2,297.0)	(4,590.0)	The area has a smaller share of leisure jobs than nationally
% share to nonfarm payroll employment	10.3%	9.4%	9.1%	10.5%	9.4%	9.1%	

*An index below 50 means local market conditions are weaker than nationally, above 50 means local market conditions are stronger, and 50 means local market conditions are about the same as nationally. NAR derived the index by assigning 1 point for each indicator where local market conditions are better than the national (US) condition.

The total points for each local market are divided by the number of variables that are available at the local area, with 46 indicators if all the data are available. The fraction is multiplied by 100 to get the index.

Economic data may not be available for all markets. In some submarkets or metropolitan divisions (e.g., Long Island) reported by CoStar®, the economic data that is reported (e.g., employment) is of the metropolitan area (New York-Newark-Jersey City). The 390 markets in this report are based on the CoStar® market areas.

NAR reserves the right to add new variables or drop variables that comprise the index based on its analysis of variables that impact market trends.

Sources of data used: National Association of Realtors®, CoStar®, US Census Bureau, US Bureau of Labor Statistics, and US Bureau of Economic Analysis.

For information about this report, email data@nar.realtor.